

**Rock Hill School District  
Rock Hill, South Carolina  
Wireless School Bus Services  
RFP # RHSD 23-2416 (2024-003)**

**Addendum Two – March 5<sup>th</sup>, 2024**

Following are changes, additions, deletions, clarification, or additional information to the RFP. All addenda are considered a component of the RFP.

**Changes / Clarifications to the RFP:**

None.

**The Following are E-Mail Questions and Answers through March 4<sup>th</sup>, 2024:**

**Question 1:** *"Is there a preferred equipment manufacturer for the SD-WAN router or access point?"*

**Answer 1:** The District would like to review all options available to them and encourages offerors to provide comprehensive bid responses as they see fit. Using the information provided, please propose your best solution. Please provide sufficient support in the proposal response submitted to align with the scope of services requested in the Form 470 and RFP. Include sufficient parameters and configuration to support the proposal response.

**Question 2:** *"Will the wireless access points be required to be Cisco Meraki in order to be managed in one platform with the existing wireless equipment? (see RFP p.23 "The selected vendor will be responsible for: ...Providing a solution that can be configured to integrate into the District's existing network solution")"*

**Answer 2:** The District encourages offerors to provide comprehensive proposal responses as they see fit. The District would like to review all options available to them, please provide your best pricing and options available. Using the information provided, please propose your best solution. In preparing your proposal, make any assumptions necessary, take any exceptions necessary, and document each. This is a request for proposal, not an invitation to bid. Any disparity between an appealing proposal and the requirements of the District will be negotiated prior to executing a contract.

**Question 3:** *"Is it acceptable for the vendor to provide two manufacturer options for the SD-WAN equipment with cost variations for RHSD to choose?"*

**Answer 3:** The District would like to review all options available to them and encourages offerors to provide comprehensive bid responses as they see fit. Using the information provided, please propose your best solution. Please provide sufficient support in the proposal response submitted to align with the scope of services requested in the Form 470 and RFP. Include sufficient parameters and configuration to support the proposal response.

**Question 4:** *"Will the vendor be responsible for managing the captive portal and login data?"*

**Answer 4:** If this is a requirement to support the proposal being submitted, please include sufficient parameters and configuration to support the proposal. The District encourages offerors to provide comprehensive proposal responses as they see fit. Using the information provided, please propose your

best solution. In preparing your proposal, make any assumptions necessary, take any exceptions necessary, and document each. This is a request for proposal, not an invitation to bid. Any disparity between an appealing proposal and the requirements of the District will be negotiated prior to executing a contract.

**Question 5:** *"Is it acceptable for the vendor to provide an optional "dual-WAN" system so that RHSD will have the option to have multiple WAN providers in each bus to maximize performance in a way that will not penalize cost score?"*

**Answer 5:** The District encourages offerors to provide comprehensive proposal responses as they see fit. The District would like to review all options available to them, please provide your best pricing and options available. Using the information provided, please propose your best solution. In preparing your proposal, make any assumptions necessary, take any exceptions necessary, and document each. This is a request for proposal, not an invitation to bid. Any disparity between an appealing proposal and the requirements of the District will be negotiated prior to executing a contract.

**Question 6:** *"Is the school district willing to accept bids that only supply hardware, licensing, installation, and configuration from a vendor, and then get cellular service from another vendor? We provide integration services and can handle this project turnkey, but we are not a cellular service provider."*

**Answer 6:** Per page 22 of the RFP, *"The District encourages interested service providers to offer proposals for any, each, or all of the categories of services listed above. The District will negotiate and award contracts as it deems necessary."* The District encourages offerors to provide comprehensive proposal responses as they see fit. Using the information provided, please propose your best solution. In preparing your proposal, make any assumptions necessary, take any exceptions necessary, and document each. This is a request for proposal, not an invitation to bid. Any disparity between an appealing proposal and the requirements of the District will be negotiated prior to executing a contract.

**Question 7:** *"Content filtering is not E-Rate eligible. As such the licensing and configuration for that part is ineligible. Does the district already have a filtering solution for the devices for when they are offsite? Or would they like us to respond with the licensing to cover the URL filtering and mark the eligibility?"*

**Answer 7:** If this is a requirement to support the proposal being submitted, please include sufficient parameters and configuration to support the proposal. The District encourages offerors to provide comprehensive proposal responses as they see fit. The District would like to review all options available to them, please provide your best pricing and options available. Using the information provided, please propose your best solution. In preparing your proposal, make any assumptions necessary, take any exceptions necessary, and document each. This is a request for proposal, not an invitation to bid. Any disparity between an appealing proposal and the requirements of the District will be negotiated prior to executing a contract.

**Question 8:** *"Does the district have a preference for the type or manufacturer of antenna to be used on the buses? These are available in models that can be placed inside and outside the bus. Or would the district like to see options on the bid response?"*

**Answer 8:** The District would like to review all options available to them and encourages offerors to provide comprehensive bid responses as they see fit. Using the information provided, please propose your best solution. Please provide sufficient support in the proposal response submitted to align with the scope of services requested in the Form 470 and RFP. Include sufficient parameters and configuration to support the proposal response.

**Question 9:** *“Is the district looking for Internet access only from the buses, or do they want these buses connected back to the district via VPN?”*

**Answer 9:** If this is a requirement to support the proposal being submitted, please include sufficient parameters and configuration to support the proposal. The District encourages offerors to provide comprehensive proposal responses as they see fit. Using the information provided, please propose your best solution. In preparing your proposal, make any assumptions necessary, take any exceptions necessary, and document each. This is a request for proposal, not an invitation to bid. Any disparity between an appealing proposal and the requirements of the District will be negotiated prior to executing a contract.

**<End Addendum Two>**